

ASSAM CANCER CARE FOUNDATION (ACCF)

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**REQUEST FOR PROPOSAL FOR SELECTION OF SERVICE PROVIDER FOR OPERATING PANTRY AND
CATERING FACILITY AT, ASSAM CANCER CARE HOSPITALS (ACCF)ACROSS ASSAM.**

Ref: ACCF/KITCHEN CATERER/2021-22/33

Corrigendum-3

SI No.	Tender Clause No	Existing Clause	Query raised	Amendment/Clarification
3	ANNEXURE-8: Financial Proposal Format	Minimum retail items shall be made available. Vendor can charge maximum rate as mentioned However for business opportunities vendor can charge lesser than this rate. This can be revised after 1 year in ref to market rates.	This is excerpt followed in Central govt tenders for similar service scope tender. Yearly escalations of rates of Food materials and 'Workmen's Minimum Wages and/ or Dearness Allowances as notified by the Central Government/State Government which see inflationary impact doesn't have reasonable clause to seek revisions. We would urge annual Inflationary indexed basis escalation to this every 12months, so that we don't have compromise on quality. Also statutory prorata inflation absorbed in every 12 month. Rate Revision of contracted basic rate will be considered for revision on annual basis from the date of Contract, as per the following formula:(I) 50% of the base rate/ price will be determined by comparing the percentage increase between:- Base CPI - *Food Articles Index: (Sum of P1 to P 12)/ 12 wherein P 12 is the CPI Index of two months prior to the start date and P1 is the CPI Index of Twelfth month prior to P12) *Source: http://164.100.34.62:8080/TimeSeries_2012.aspx or http://www.mospi.nic.in/ and Current CPI - Food Articles Index: _____ Average Food Articles WPI indices of subsequent twelve months from base WPI(ii)50% of the base rate/ price will be the actual increase in the DA / MW as notified by the Central /State Government for the skilled/ unskilled/ semi-skilled category of Staff during the year w.e.f. the start date of the contract and on every anniversary date.	After completion of 1 (One) year i.e from 13 th month; site wise prices of meals may be reviewed by ACCF committee based on contractors representation in line with WPI/CPI/DA/MW.
4	Delivery Timelines	The successful bidder shall start services within 20 days from date of confirmed WO.	Since it is a large mobilisation in different locations which required, hiring training, licensing etc., we suggest 60 days to start from the signing date of the contract or handing over the premises whichever is later.	The successful bidder shall start services within 30days from date of confirmed WO. If the selected bidder is not able to start the services within 60 days from the date of confirmed WO, then his performance security/EMD can be forfeited, and order can be cancelled.
5	Annexure 8 Financial Proposal	Black Tea/Milk tea/milk coffee (150ml) (with sugar sachet	-	Black Tea/Milk tea/milk coffee (50ml) (with sugar sachet)
6	Notice Inviting Tender	The Contract is for a period of two years from the date of award of contract extendable for	Tenure of Contract award, current for 2yrs – Initial period to be minimum period of 5yrs (with further renewal upon performance) given	Replaced as; Contract shall be for a period of three years from the date of award of contract extendable for another two years on yearly basis based

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		another two years on yearly basis based upon satisfactory performance and mutually agreed upon terms & conditions	the project level investment by Sodexo will be comprehensive and quality driven. We are okay to have initial period of 3yrs and renewal on performance for 3years.	upon satisfactory performance and mutually agreed terms & conditions
8	ELIGIBILITY CRITERIA	Financial (price) proposal shall be opened after the technical evaluation is completed. Only those Applicants who score at least 60 marks in technical evaluation shall qualify for financial proposal opening. If less than 3 vendors are qualifying in this criteria for financial bid opening than ACCF reserves right to reduce the qualifying marks by 10 marks considering the credentials of the bidders.	Technical qualification is fine but the same should be given weightage in overall Bid valuation as in case of QCBS selection model. All AIIMS- Major Central govt and state government tenders are carrying this standard evaluation to ensure quality vendor at right price is finally L1.	successful vendor will be selected via QCBS(Quality and cost base selection) method with 60:40 weightage for each technical and financial bids respectively. Details for bid comparison is mentioned below.
9	Price Bid Evaluation	Final rate comparison shall be done on the basis of 80:20 weightage ratio. In which 80% weightage shall be given to the rates quoted by vendor for monthly meal charges as per BoQ and 20% weightage shall be given to the monthly facility reimbursement charges (to be paid to ACCF by the Service Provider).	The Tender doesn't state clearly the tender evaluation and allotment criteria would like to seek your alignment to Government of India process of Quality & Cost Based Selection (QCBS) tender where technical evaluation is weighted at 70% and 30% on Price bid. A detailed QCBS note, which is followed across Government healthcare facilities can be additionally submitted for your evaluation .	successful vendor will be selected via QCBS(Quality and cost base selection) method with 60:40 weightage for each technical and financial bids respectively. Details for bid comparison is mentioned below.
10	Suggested addition (Terms of agreement)	Mutual indemnification	A party shall indemnify and shall keep the other party indemnified from and against all costs, claims, losses, damages, demands, liabilities, causes of action, proceedings, awards or judgments incurred by or brought or made against the other party to the extent that they were caused by or contributed to by any negligent act or omission of a party or its (a party's) employees, agents or contractors.	No Change. Clause 14 INSURANCE & INDEMNITY shall be applicable.
		-	We would recommend a 60day time frame from date of award of contract to execution and Penalty to be capped at 1% of contract value.	Not applicable.

Amended Technical scoring:

S. No	Technical EvaluationParameter	Scoring Pattern			
1.	Experience in Similar Activity	Minimum 3 years	>3 up to 5 years	>5 up to 7 years	> 7 years

	(Maximum Marks = 15 Marks)	5 Marks	8 Marks	11 Marks	15 Marks
2.	Average Annual Turnover for last three Financial Years (Maximum Marks =15 marks)	20 Lakh to 50 lakh	>50 lakh to 1 Crore	>1 Crore to 2 Crores	> 2 Crores
		5 Marks	8 Marks	11 Marks	15 Marks
3.	List of similar Service Contract executed successfully during preceding 3 years (Maximum Marks =15 marks) firm can submit multiple order having value 20 lakh or more.	1 contract	1 to 3	3 to 5	>5 nos
		5 Marks	8 Marks	11 Marks	15 Marks
4.	Overall Manpower Strength (Employees in the payroll for more than 1 years) (Maximum Marks =15 marks) EPF proof shall be submitted	≥ 30	≥ 40	≥ 50	≥ 80
		5 Marks	8 Marks	11 Marks	15 Marks
5	Experience in Hospital Institutions i.e., number of Clients Served in preceding three years. (Maximum Marks =15 marks)	≥ 1	≥ 2	≥ 3	≥ 4
		5 Marks	8 Marks	11 Marks	15 Marks
5	Feedback, Quality standards maintained in going works. (Maximum Marks =25 marks)	Committee will do surprise visit of bidders ongoing project and allocate score based on Hygiene, feedback, Taste etc			

Financial (price) proposal shall be opened after the technical evaluation is completed. Only those Applicants who score at least 60 marks in technical evaluation shall qualify for financial proposal opening. If less than 3 vendors are qualifying in this criteria for financial bid opening then ACCF reserves right to reduce the qualifying marks by 10 marks considering the credentials of the bidders.

Selection method under this tender will be QCBS (Quality and cost based selection method). 60% weightage shall be given for technical criteria and 40% weightage shall be given to financial bid.

Technical score obtained in above criteria will be multiplied with 0.6 for individual bidders technical score for overall bid comparison

Financial rate comparison shall be done on the basis of 80:20 weightage ratio. In which 80% weightage shall be given to the rates quoted by vendor for monthly meal charges as per BoQ and 20% weightage shall be given to the monthly facility reimbursement charges (to be paid

to ACCF by the Service Provider). Method for financial bid scoring:

- 1) successful vendor shall be decided based on percentile method
- 2) lowest rate offered by vendor for meal will get 100 percentile and others quoted rate will be converted accordingly to percentile like who has quoted double than the lowest will get 50%.
- 3) Highest average Facility utilization reimbursement offered by vendor shall be given 100 percentile and others quoted rate will be converted accordingly to percentile

After calculating individual percentile, it will be fractionated in 80:20 ratio and then it shall be totaled up to get total financial score of individual bidder.

For overall bid comparison and deriving successful vendor:

Individual bidders total core = Technical score*0.6+Financial score*0.4

Individual bidder who gets highest total score will be declared as successful bidder and will be considered for award of tender.

Illustration for overall bid comparison					
Details		Vendor1	vendor2	vendor3	vendor4
Technical score		84	90	75	70
Rate (inpatient, Deluxe room) 'A'	Per pack rate	200	250	180	150
Total Value (inpatient, Deluxe room) 'A'	40 packs per day x 30 days	2,40,000	3,00,000	2,16,000	1,80,000
B Rate (other Inpatient)	Per pack rate	170	200	150	130
B Value (other Inpatient)	40 packs per day x 30 days	2,04,000	2,40,000	1,80,000	1,56,000
Total monthly value (A +B)		4,44,000	5,40,000	3,96,000	3,36,000
Average Facility utilization reimbursement quoted per month		20,000	25,000	35,000	20,000

Per pack scoring*	76%	62%	85%	100%
Applying 80% weightage	60.54	49.78	67.88	80.00
Facility utilization reimbursement **	57%	71%	100%	57%
Applying 20% weightage	11.43	14.29	20.00	11.43
Financial score***	71.97 (60.54+11.43)	64.06 (49.77+14.29)	87.88 (67.88+20)	91.43 (80+11.43)
Overall combined score For successful bidder decision****	79.188 [[84*.6)+(71.97*.4]]	79.624 [[90*.6)+(64.06*.4]]	80.152 [[75*.6)+(87.88*.4]]	78.572 [[70*.6)+(91.43*.4]]
Status			Successful bidder	

*Value of the bidder having lowest quoted of Total monthly value (A +B)/respective bidder's quote (Total monthly value (A +B)) x 100=percentile value of respective bidder

Considering the lowest bidder value being 100% and will get 80 marks.

**** value of the bidder having quoted Highest of Facility utilization reimbursement/respective bidder's quoted Facility utilization reimbursement x 100=percentile value of respective bidder**

Considering the lowest bidder value being 100% and will get 20 marks.

*****Financial score of individual bidder will be derived by totaling above two marks**

******The contract shall be awarded to the vendor with highest combined score calculated using formula as under:**

Overall Combined Score = (Technical score assigned to the bidder x 0.6) + (Financial Score of bidder as per above formula x 0.4) In above illustration Contract will be awarded to the vendor 3

Rest of tender terms and conditions remain same.

**-Sd-
(Head Procurement)**