

ASSAM CANCER CARE FOUNDATION (ACCF)

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**REQUEST FOR PROPOSAL (RFP) For SELECTION OF SUITABLE AGENCY FOR PREPARATION OF DETAILED PROJECT REPORT FOR SETTING UP THE
SOUTH ASIAN CANCER RESEARCH CENTER AT GUWAHATI.**

Ref: ACCF/SACRC/22-23/41 Date:6-04-2022

CORRIGENDUM No. 3

Date:28-05-2022

Sr. No.	Clause No/ Query Ref	Clause as per RFP	Query	Clarification/Amendment
1	Page No-3 Bid Security/EMD	Rs 2,00,000/- only. To be furnished along with the proposal towards bid security through online e portal system Or drawn in favor of "Assam Cancer Care Foundation" in the form of / Online Transfer (NEFT/FTGS)/Demand Draft, issued by any scheduled commercial bank under RBI. (Account No. 37754113832, IFSC: SBIN0003030)	We are having an operating contract with ACCF, therefore EMD requirement may please be waived	Exemption of EMD cannot be granted. Tender Fee: 2000 Rs EMD Rs: 2,00,000 Rs EMD and tender fee shall be deposited through Online e tender portal only i.e. www.assamtender.gov.in . FDR/BG is deleted.
2	Page No-3 Bid Security/EMD	Rs 2,00,000/- only. To be furnished along with the proposal towards bid security through online e portal system Or drawn in favor of "Assam Cancer Care Foundation" in the form of / Online Transfer (NEFT/FTGS)/Demand Draft, issued by any scheduled commercial bank under RBI.(Account No. 37754113832, IFSC: SBIN0003030)	EMD of Rs 2 Lakh is high. :- Can this clause be scrapped. EMD can be asked after the confirmed selection of the consultant.	Exemption of EMD cannot be granted. Tender Fee: 2000 Rs EMD Rs: 2,00,000 Rs EMD and tender fee shall be deposited through Online e tender portal only i.e. www.assamtender.gov.in . FDR/BG is deleted.

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3	Bid Processing Fee (non-refundable) Pg no.3	Rs 2,000/-(Rupees two Thousand) only in the form of online via e portal Or NEFT / RTGS drawn in favour of "Assam Cancer Care Foundation" (Account No. 37754113832, IFSC: SBIN0003030)	2.Bid processing fee: as per the key information the payment should be done through NEFT / RTGS. However as per "RFP PROCESSING FEES", payment should be NIP of DD/Pay order. Please clarify	EMD and tender fee shall be deposited through Online e tender portal only i.e. www.assamtender.gov.in . FDR/BG is deleted/Not accepted.
4	6. Requirement of Key Professionals Sr No.7	Government service expert (NE) & Deputy team leader Qualification: MBA Overall 10 years experience in Govt. sector out of which should have five years' experience of working in NE and at least has worked in Government assignment in at least three states including Assam	Amendment Required: Request the authority to allow for additional qualification criteria like MBBS with healthcare administration experience Justification: Since the overall scope of work pertains to development of Detailed Project Report (DBR) for proposed South Asian Cancer Research Centre, we believe a Deputy team leader with clinical and administrative experience of government service in health sector in North-east will add value to the assignment. The value addition would be in terms of knowledge in clinical and operational perspectives in health division of government service that can contribute in the management of the assignment.	Government service expert (NE) & Deputy team leader Qualification: Public Health Management / MBA & MBBS(desirable)
5	7. QUALIFICATION CRITERIA: Sr.No.4	Lead bidder should have an annual turnover of Rupees 250 cores in any of the last 3 consecutive financial	We would like to request the authority to kindly reduce the turnover required by the Lead	Lead bidder should have an annual turnover of Rupees 150 cores in any of the last 3 consecutive financial Years (FY 2018-19, 2019-

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		Years (FY 2018-19, 2019-20, 2020-21) from only consultancy Services rendered in India	Bidder to Rupees 50 crore cores in any of the last 3 consecutive financial Years (FY 2018-19, 2019-20, 2020-21) from only consultancy Services rendered in India	20, 2020-21) from only consultancy Services rendered in India
6	7. QUALIFICATION CRITERIA: Sr.No.4	Lead bidder should have an annual turnover of Rupees 250 cores in any of the last 3 consecutive financial Years (FY 2018-19, 2019-20, 2020-21) from only consultancy Services rendered in India	We request you to kindly amend the criteria as "Lead bidder should have an annual minimum turnover of Rupees 225 crores in any of the last 3 consecutive financial Years (FY 2018-19, 2019-20, 2020-21) from only consultancy Services rendered in India"	Lead bidder should have an annual turnover of Rupees 150 cores in any of the last 3 consecutive financial Years (FY 2018-19, 2019-20, 2020-21) from only consultancy Services rendered in India
7	7. QUALIFICATION CRITERIA: Sr.No.4	Lead bidder should have an annual turnover of Rupees 250 cores in any of the last 3 consecutive financial Years (FY 2018-19, 2019-20, 2020-21) from only consultancy Services rendered in India	Amendment Required: We would like to request the authority to allow and consider the Group annual turnover during the concerned financial years of the particular Company/LLP in India (not only from the consultancy Services rendered in India). This may be considered for firms who represent themselves as an overall healthcare organization. Justification: We at Medica Synergie Pvt Ltd are an integrated healthcare firm with a group of 13 hospitals with 2400 beds across eastern India and a healthcare consulting	Lead bidder should have an annual turnover of Rupees 150 cores in any of the last 3 consecutive financial Years (FY 2018-19, 2019-20, 2020-21) from only consultancy Services rendered in India

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			<p>division established in since 2003. Amongst our various multispecialty hospitals, we are also one of the premier Oncology hospital (Medica Cancer Hospital 150 beds) in Siliguri, West Bengal providing comprehensive cancer treatment in the region. We also have an upcoming new State-of-the-art 200 bed Cancer Hospital in Kolkata.</p> <p>Our experience of operating hospitals providing a gammat of multispecialty and superspeciality services gives us an edge over understanding the key healthcare needs and dynamics. Thus, as an integrated healthcare firm we cater to both the demand and supply side of healthcare services, which is relevant to this assignment. Hence, we request you consider, our overall group' s turnover.</p>	
8	7. QUALIFICATION CRITERIA: Sr.No.4	Lead bidder should have an annual turnover of Rupees 250 cores in any of the last 3 consecutive financial Years (FY 2018-19, 2019-20, 2020-21) from only consultancy Services rendered in India CA certified document with name of	3.Eligibility Criteria – point No. 4: Company secretary / CFO certification should be fine as audited certificates are accompanied. Please confirm.	Lead bidder should have an annual turnover of Rupees 150 cores in any of the last 3 consecutive financial Years (FY 2018-19, 2019-20, 2020-21) from only consultancy Services rendered in India

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		CA registration number, signature and stamp		Sign and seal of CFO with ICAI registration no is also acceptable.
9	7. QUALIFICATION CRITERIA: Sr.No.4	Lead bidder should have an annual turnover of Rupees 250 cores in any of the last 3 consecutive financial Years (FY 2018-19, 2019-20, 2020-21) from only consultancy Services rendered in India	<p>Amendment: Lead bidder should have an annual turnover of Rupees 150 cores in any of the last 3 consecutive financial Years (FY 2018-19, 2019-20, 2020-21) from only consultancy Services rendered in India.</p> <p>Justification: For the participation of specialized healthcare firms</p>	Lead bidder should have an annual turnover of Rupees 150 cores in any of the last 3 consecutive financial Years (FY 2018-19, 2019-20, 2020-21) from only consultancy Services rendered in India
10	7. QUALIFICATION CRITERIA: Sr.No.5	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects (hospitals/medical colleges/research Labs etc.) out of which one project should not be less than INR 500 crore in last five years.	We understand that under the Consulting/Advisory services Ongoing/ Completed assignments related to Project Management Consultancy (PMC) services, Cost consulting services, DPR, TEFR, Lenders' Technical Advisory (LTA) and Technical Due Diligence will be covered under which will be considered. Please confirm if our understanding is correct	Bidder having turnover in consultancy/advisory services shall be considered. Specific healthcare related criteria is covered under point no 5 of clause no 7.
11	7. QUALIFICATION CRITERIA: Sr.No.5	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects (hospitals/medical colleges/research Labs etc.) out of which one project should not be less than INR 500 crore in last five years.	We request you to kindly consider ongoing projects along with completed projects for fulfilling the eligibility criteria. The existing technical criteria is very stringent considering only the completed projects with cost more than INR 500 Crores in the last five years. Therefore,	Completion certificate or a letter from the clients indicating continued engagement with project cost or satisfactory certificate with project cost for ongoing project need to be submitted along with the work order.

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		Copy of Work Order / Contract & completion certificate	request you to kindly consider ongoing healthcare projects of similar nature as well.	
12	FORMAT – 3	Overview of the past experience of the Organization in all aspects related to project report preparation.	Generally, the assignments with Government clients either National/ State or foreign governments are long-term (sometimes couple of years) involving multiple phases and multiple scope elements. It would be difficult to obtain a completion certificate for any specific scope area or entire assignment. Therefore, we request you to kindly consider a work-order/ self -declaration signed by authorized signatory to be considered as a valid supporting evidence for the past experience.	Completion certificate or a letter from the clients indicating continued engagement with project cost or satisfactory certificate with project cost for ongoing project need to be submitted along with the work order.
13	7. QUALIFICATION CRITERIA: Sr.No.5	Supporting Compliance document: Copy of Work Order / Contract & completion certificate	We request you to kindly consider receipt of final payment in place of completion certificate along with the work order/ contract document.	Completion certificate or a letter from the clients indicating continued engagement with project cost or satisfactory certificate with project cost for ongoing project need to be submitted along with the work order.
14	7. QUALIFICATION CRITERIA: Sr.No.5	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects (hospitals/medical colleges/research Labs etc.) out of which one project should not be less than INR 500 crore in last five years.	Amendment: Bidder must have experience of consulting/advisory services or development of at least five healthcare projects (hospitals/medical colleges/research Labs etc.) out of which one project should not	Completion certificate or a letter from the clients indicating continued engagement with project cost or satisfactory certificate with project cost for ongoing project need to be submitted along with the work order.

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		Copy of Work Order / Contract & completion certificate	be less than INR 500 crore in last ten years. Copy of Work Order / Contract for both ongoing and completed projects Justification: Client completion certificate may not be provided for all projects and with inclusion of on-going projects, more firms will be able to participate.	
15	7. QUALIFICATION CRITERIA: Sr.No.5	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects (hospitals/medical colleges/research Labs etc.) out of which one project should not be less than INR 500 crore in last five years.	The criteria of minimum healthcare project cost of Rs 500 cr is too high:- Can it be reduced to 40 Cr or so?	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects, ongoing / Completed (hospitals/medical colleges/research Labs etc. for Construction consultancy or advisory support) out of which one project should not be less than INR 500 crore in last five years. Or out of these five at least two project should not be less than INR 300 crore in last five years.
16	7. QUALIFICATION CRITERIA: Sr.No.5	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects (hospitals/medical colleges/research Labs etc.) out of which one project should not be less than INR 500 crore in last five years.	Amendment Required: We would like to request the authorities to relax the criteria and instead amend it as "at least five healthcare projects (hospitals/medical colleges/research Labs etc.) out of which one project should not be less than INR 300 crore or two projects should not be less	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects, ongoing / Completed (hospitals/medical colleges/research Labs etc. for Construction consultancy or advisory support) out of which one project should not be less than INR 500 crore in last five years. Or

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			<p>than 100 crore or three projects should not be less than INR 75 crore in last five years including ongoing projects.</p> <p>We would also request the authorities to allow consideration for internal projects, for healthcare firms who design, build and operate their own hospitals.</p> <p>Justification: To ensure greater participation of firms and identify more multifaceted projects that will be relevant to the assignment, we request for the amendment. Similarly, having a consulting division our firm does not hire any external consultants. Our project consulting team with its hospital planning and designing and architect team aid the design, building and construction of our internal group of hospitals. This being relevant to the scope of work of the assignment, we request for due consideration.</p>	out of these five at least two project should not be less than INR 300 crore in last five years.
17	7. QUALIFICATION CRITERIA: Sr.No.5	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects (hospitals/medical colleges/research	4. Eligibility Criteria – point No. 5: Experience in managing consulting / advisory services is sufficient or construction advisory for hospitals/medical	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects, ongoing / Completed (hospitals/medical colleges/research Labs etc. for Construction consultancy or

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		Labs etc.) out of which one project should not be less than INR 500 crore in last five years. Copy of Work Order / Contract & completion certificate	colleges/research Labs is mandatory. The technical scoring Criteria also mentions "Experience in hospital based project report preparation in last five years". We request you to further define hospital based projects includes both construction and technical support.	advisory support) out of which one project should not be less than INR 500 crore in last five years. Or out of these five at least two project should not be less than INR 300 crore in last five years.
18	7. QUALIFICATION CRITERIA: Sr.No.5	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects (hospitals/medical colleges/research Labs etc.)out of which one project should not be less than INR 500 crore in last five years. Copy of Work Order / Contract & completion certificate	5.Eligibility Criteria – point No. 5: 500 CR project is very stringent and suggest to reduce to 200 CR. We also request inclusion of on-going projects.	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects, ongoing / Completed (hospitals/medical colleges/research Labs etc. for Construction consultancy or advisory support) out of which one project should not be less than INR 500 crore in last five years. Or out of these five at least two project should not be less than INR 300 crore in last five years.
19	7. QUALIFICATION CRITERIA: Sr.No.5	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects (hospitals/medical colleges/research Labs etc.)out of which one project should not be less than INR 500 crore in last five years. Copy of Work Order / Contract & completion certificate	For healthcare institutions, typical cost per bed in India is around INR 70-75 lacs per bed. A project scale of INR 500 Cr will need to have at least 700+ bed count and in last 5 years and projects of this scale would be limited in number. This criterion will limit the participation hence we request you to please relax	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects, ongoing / Completed (hospitals/medical colleges/research Labs etc. for Construction consultancy or advisory support) out of which one project should not be less than INR 500 crore in last five years. Or

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			this criterion and reduce the requirement to INR 300 Cr.	out of these five at least two project should not be less than INR 300 crore in last five years.
20	7. QUALIFICATION CRITERIA: Sr.No.9 &10	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects (hospitals/medical colleges/research Labs etc.) out of which one project should not be less than INR 500 crore in last five years.	We request the authority to modify this clause such that it can be read as follows: Bidder must have experience of consulting/advisory services or development of at least five healthcare projects (hospitals/ medical colleges/ research Labs etc.) out of which one project should not be less than INR 100 crore in last five years.	Bidder must have experience of consulting/advisory services or development of at least five healthcare projects, ongoing / Completed (hospitals/medical colleges/research Labs etc. for Construction consultancy or advisory support) out of which one project should not be less than INR 500 crore in last five years. Or out of these five at least two project should not be less than INR 300 crore in last five years.
21	7. QUALIFICATION CRITERIA: Sr.No.6	The consultancy firm should have at least 25 full time consultants on its pay rolls PF Related evidence shall be submitted	Minimum 25 full time employees :- Can this clause be revised to and reduced to 10 numbers.	Employee data with Name, contact No, Employee ID/PF NO and no of years associated with organization shall be submitted on letter pad with sign from authorized signatory of the company.
22	7. QUALIFICATION CRITERIA: Sr.No.6	The consultancy firm should have at least 25 full time consultants on its pay rolls PF Related evidence shall be submitted	6. Eligibility Criteria – point No. 6: PF Related evidence shall be submitted – a good number of senior employees are not covered/opted for PF. Therefore, suggest to accept list of employees duly furnished in the company letter head and signed by the HR head.	Employee data with Name, contact No, Employee ID/PF NO and no of years associated with organization shall be submitted on letter pad with sign from authorized signatory of the company.
23	7. QUALIFICATION CRITERIA: Sr.No.6	The consultancy firm should have at least 25 full time consultants on its pay rolls PF Related evidence shall be submitted	We request you to kindly consider HR certificate on company's letter head with details on total number of full-time consultants on payroll. The	Employee data with Name, contact No, Employee ID/PF NO and no of years associated with organization shall be submitted on letter pad with sign from authorized signatory of the company.

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			PF related evidence of organization's consultants can't be shared due to confidentiality terms.	
24	7. QUALIFICATION CRITERIA: Sr.No.6	The consultancy firm should have at least 25 full time consultants on its pay rolls PF Related evidence shall be submitted	We request you to please clarify the PF related evidence document that is required. What is the kind of evidence that is expected?	Employee data with Name, contact No, Employee ID/PF NO and no of years associated with organization shall be submitted on letter pad with sign from authorized signatory of the company.
25	7. QUALIFICATION CRITERIA: Sr.No.9 &10	The Bidder must have an office in Guwahati or in Kolkata	We request the authority to kindly allow 15-20 days post the award of contract to establish an office in Guwahati. A declaration in lieu of the same can provided by the bidder for the purpose of submission of this bid.	Amended as Firm shall establish a project office in Guwahati post award within 30 days of award. It's not mandatory to have office in Guwahati/Kolkata prior to bidding.
26	7. QUALIFICATION CRITERIA: Sr.No.9 &10	The Bidder must have an office in Guwahati or in Kolkata	Condition of having an office at Kolkata or Guwahati :- As We are Pune based company can this clause be scrapped.	Amended as Firm shall establish a project office in Guwahati post award within 30 days of award. It's not mandatory to have office in Guwahati/Kolkata prior to bidding.
27	7. QUALIFICATION CRITERIA: Sr.No.9 &10	The Bidder must have an office in Guwahati or in Kolkata	7. Eligibility Criteria – point No. 10: it should be relaxed. As we provide technical support to departments, our team members work out from government departments. Please include Shillong or any location in North eastern region	Amended as Firm shall establish an project office in Guwahati post award within 30 days of award. It's not mandatory to have office in Guwahati/Kolkata prior to bidding.
28	7. QUALIFICATION CRITERIA: Sr.No.9 &10	The Bidder must have an office in Guwahati or in Kolkata	9th & 10th Eligibility criteria is same under the Qualification Criteria. We understand that same information is to be	Point no 10 is deleted

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			provided for both the criteria. Please confirm.	
29	8.EVALUATION CRITERIA AND METHOD OF EVALUATION: Point-iii.	iii.Agencies who qualify as per the minimum eligibility conditions shall be invited to make a presentation to a committee show-casing their proposal and brief about execution strategy with proposed manpower, financial and operational planning of SACRC.	As we understand from the evaluation criteria points iii & vi E1 & F, as well as the formats shared, the bidders are not required to submit the details on key professionals and proposed approach & methodology (detailing infrastructure, manpower, financial and operational plan) as a part of the proposal documents and only the shortlisted candidates will be invited for a presentation on the same at a later date. Please confirm if our understanding is correct.	Firm Need to submit details for scoring and eligibility criteria including CVs of team and details for Approach & Methodology. Once pre-qualification is done, firms meeting minimum eligibility criteria shall be called to present their approach & methodology, infra, manpower, operational & financial plan. Accordingly, marks shall be allotted for this section.
30	8.EVALUATION CRITERIA AND METHOD OF EVALUATION: vi.Technical Scoring Criteria: Ref (A1)	<p>Criteria: Experience in hospital based project report preparation in last five years</p> <p>Requirement:</p> <ul style="list-style-type: none"> a. Minimum 5 such works- 50% b. 6 to 7 such works- 70% c. 8 to 9 such works- 90% d. More than 9 such works- 100% <p>In case of consortium, experience of both the partners shall be considered.</p> <p>Maximum Score:15</p>	We understand that under hospital based project report experience will include PMC services, Cost consulting services, DPR, TEF, Lenders' Technical Advisory and Technical Due Diligence assignments. Please confirm if our understanding is correct	Project Consultancy shall be considered in the work experience

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31	8.EVALUATION CRITERIA AND METHOD OF EVALUATION: vi. Technical Scoring Criteria: Ref (A1)	Criteria: Experience in hospital based project report preparation in last five years Requirement: a. Minimum 5 such works- 50% b. 6 to 7 such works- 70% c. 8 to 9 such works- 90% d. More than 9 such works- 100% In case of consortium, experience of both the partners shall be considered. Maximum Score:15	The criteria of minimum 5 healthcare projects in last 5 years :- Can it be ONE or more healthcare/ hospital project completed/In hand.	For project consideration please refer, per qualification criteria point no 5 as amended above shall be the criteria
32	8.EVALUATION CRITERIA AND METHOD OF EVALUATION: vi. Technical Scoring Criteria: Ref (A1)	Criteria: Experience in hospital based project report preparation in last five years Requirement: a. Minimum 5 such works- 50% b. 6 to 7 such works- 70% c. 8 to 9 such works- 90% d. More than 9 such works- 100% In case of consortium, experience of both the partners shall be considered. Maximum Score:15	We request you to kindly modify the technical criteria as below: Experience in hospital/ medical college based project report preparation in the last ten years	Criteria: Experience in hospital based project report preparation in last Ten years Requirement: a. Minimum 5 such works- 50% b. 6 to 7 such works- 70% c. 8 to 9 such works- 90% d. More than 9 such works- 100% In case of consortium, experience of both the partners shall be considered. Maximum Score:15
33	8.EVALUATION CRITERIA AND METHOD OF EVALUATION: vi. Technical Scoring Criteria: Ref (D)	Criteria: Turnover Requirement: Average Annual Turnover for last three Financial Years a. Minimum Rs. 250 Cr - 50% b. More than 250 Cr to 275 Cr Years 70%	We would like to participate in this bid in Joint Venture (JV) with Mott MacDonald Limited, UK to leverage their recent experiences in this subject matter across the globe. We understand that the financial	Criteria: Turnover Requirement: Average Annual Turnover for last three Financial Years a. Minimum Rs. 150 Cr - 50% b. More than 150 Cr to 175 Cr Years 70% c. More than 175 Cr to 200 Cr Years 90%

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		c. More than 275 Cr to 300 Cr Years 90% d. More than 300 Cr years- 100% Maximum Score: 10	standing of all the JV partners will be considered for technical scoring under this criterion.	d. More than 200 Cr years- 100% Maximum Score: 10
34	8.EVALUATION CRITERIA AND METHOD OF EVALUATION: vi. Technical Scoring Criteria: Ref (D)	Criteria: Turnover Requirement: Average Annual Turnover for last three Financial Years a. Minimum Rs. 250 Cr - 50% b. More than 250 Cr to 275 Cr Years 70% c. More than 275 Cr to 300 Cr Years 90% d. More than 300 Cr years- 100% Maximum Score: 10	If the Average Annual Turnover for last three Financial Years is required from Lead firm, we request you to amend the criteria as: a. Minimum Rs. 175 Cr - 50% b. More than 175 Cr to 200 Cr 70% c. More than 200 Cr to 225 Cr 90% d. More than 225 Cr years- 100%	Criteria: Turnover Requirement: Average Annual Turnover for last three Financial Years a. Minimum Rs. 150 Cr - 50% b. More than 150 Cr to 175 Cr Years 70% c. More than 175 Cr to 200 Cr Years 90% d. More than 200 Cr years- 100% Maximum Score: 10
35	8.EVALUATION CRITERIA AND METHOD OF EVALUATION: vi. Technical Scoring Criteria: Ref (D)	Criteria: Turnover Requirement: Average Annual Turnover for last three Financial Years a. Minimum Rs. 250 Cr - 50% b. More than 250 Cr to 275 Cr Years 70% c. More than 275 Cr to 300 Cr Years 90% d. More than 300 Cr years- 100% Maximum Score: 10	The minimum qualifying turnover of Rs. 250 Cr from consultancy business is too high :- Can the minimum qualifying turnover be revised to Rs 1 Cr	Criteria: Turnover Requirement: Average Annual Turnover for last three Financial Years a. Minimum Rs. 150 Cr - 50% b. More than 150 Cr to 175 Cr Years 70% c. More than 175 Cr to 200 Cr Years 90% d. More than 200 Cr years- 100% Maximum Score: 10
36	8.EVALUATION CRITERIA AND METHOD OF EVALUATION: vi. Technical Scoring Criteria:	Criteria: Turnover Requirement: Average Annual Turnover for last three Financial Years a. Minimum Rs. 250 Cr - 50% b. More than 250 Cr to 275 Cr Years	Amendment: Turnover Average Annual Turnover for last three Financial Years a. Minimum Rs. 150 Cr -50% b. More than 150 Cr to 175 Cr Years 70%	Criteria: Turnover Requirement: Average Annual Turnover for last three Financial Years a. Minimum Rs. 150 Cr - 50% b. More than 150 Cr to 175 Cr Years 70%

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		70% c. More than 275 Cr to 300 Cr Years 90% d. More than 300 Cr years- 100% Maximum Score: 10	c. More than 175 Cr to 225 Cr Years 90% d. More than 225 Cr years- 100% Justification: For the healthy competition and participation of specialized healthcare firms	c. More than 175 Cr to 200 Cr Years 90% d. More than 200 Cr years- 100% Maximum Score: 10
37	8.EVALUATION CRITERIA AND METHOD OF EVALUATION: vi. Technical Scoring Criteria: Ref (F)	Criteria: Proposed building, infrastructure, Manpower , financial and operation planning* **Bidders, meeting minimum eligibility criteria, shall present the same at ACCF.	Will technical scoring for ref (F) will be done after a presentation to the bid evaluation committee? We request your clarification on the same.	Firm Need to submit details for scoring and eligibility criteria including CVs of team and details for Approach & Methodology. Once pre- qualification is done, firms meeting minimum eligibility criteria shall be called to present their approach & methodology, infra, manpower, operational & financial plan. Accordingly, marks shall be allotted for this section.
38	8.EVALUATION CRITERIA AND METHOD OF EVALUATION: vi. Technical Scoring Criteria: Ref (F)	Criteria: Proposed building, infrastructure, Manpower, financial and operation planning* **Bidders, meeting minimum eligibility criteria, shall present the same at ACCF. Requirement: Overall execution strategy – 15 points Planning – 12 points	We request you to kindly clarify what is expected in the overall execution strategy and planning separately considering number of marks allocated to both the criteria	Firm Need to submit details for scoring and eligibility criteria including CVs of team and details for Approach & Methodology. Once pre- qualification is done, firms meeting minimum eligibility criteria shall be called to present their approach & methodology, infra, manpower, operational & financial plan. Accordingly marks shall be allotted for this section.
39	8.EVALUATION CRITERIA AND METHOD OF EVALUATION: Technical Scoring Criteria: (Page-9)	Financial bid shall only be uploaded in the e portal only. Financial bid shall contain only total lumpsum cost for the report preparation. For which payment shall be made in percentage as mentioned below: ·Inception Report: 10% ·Mid-term Presentation and daylong	We request you to amend the percentage as: 1) Inception Report: 10% 2) Mid-term Presentation and daylong workshop: 30% 3) Draft of final Findings and presentation: 30% 4) Submission of final report:	Financial bid shall only be uploaded in the e portal only. Financial bid shall contain only total lumpsum cost for the report preparation. For which payment shall be made in percentage as mentioned below: ·Inception Report: 10% ·Mid-term Presentation and daylong workshop: 20%

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		workshop: 20% ·Draft of final Findings and presentation: 20% ·Submission of final report: 30% ·Acceptance of Final report: 20%	20% 5) Acceptance of Final report: 10%	·Draft of final Findings and presentation: 25% ·Submission of final report: 30% ·Acceptance of Final report: 15%
40	9. CONFLICT OF INTEREST:	Where there is any indication that a conflict of interest exists or may arise, it shall be the responsibility of the Bidder to inform ACCF, detailing the conflict in writing as an attachment to this Bid.	We have an ongoing association with ACCF and would like to continue the same way of participating in the PMC services as well. Thus, we request for your views that our participation in the DPR services shouldn't be considered as a limitation to participate in bidding for PMC services for SACRC project.	These are two different assignments.
41	ANNEXURE-I TERMS OF REFERENCE (ToR) 4. Broad Objective of assignment	(a) Environmental Scan: Mapping of national and regional cancer research centers currently functioning. This should include public as well as Private sector cancer research centers in India and South Asian Countries.	We assume that our research will be limited to top 5 research institutes from India (Private/Public) and 3 research institutes from South Asia region. Please confirm if our assumption is correct.	Environmental Scan: The Consultants are expected to carry out a Desk review of the entire cancer research scenario in India and South Asia in comparison to some of the best well established cancer research institution in developed nations such as USA and in Europe. The expected outcome of this part of the mandate is to conceptualize the configuration of proposed center and create a focus areas of research which would be beneficial to national cancer care plan and also fill up gaps in cancer research capability in south Asian region. Minimum top 3 cancer research center of India, and top 5 centers of World in comparison to south Asian cancer research scenario.

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42	ANNEXURE-I TERMS OF REFERENCE (ToR) 4. Broad Objective of assignment	(g) Pediatric cardiology wing. The Government of Assam has been keen on adding a pediatric cardiology wing also within this project. Majority of diagnostic equipment will common with proposed pediatric oncology services as well.	<p>We understand that there would be research facility along with 200 bedded oncology hospital and 200 bedded Pediatric hospital.</p> <p>We understand that the proposed 200 bed pediatric hospital has most of the beds dedicated to oncology treatment and a specialized wing to Pediatric Cardiology.</p> <p>We further understand that, the configuration mentioned in RFP is indicative only. The final configuration will be decided after the study. Please confirm if our understanding is correct.</p>	Confirmed
43	ANNEXURE-I TERMS OF REFERENCE (ToR) 5. Detailed Scope of Work	(a) Environmental Scan: The Consultants are expected to carry out a Desk review of the entire cancer research scenario in India and South Asia in comparison to some of the best well established cancer research institution in developed nations such as USA and in Europe. The expected outcome of this part of the mandate is to conceptualize the configuration of proposed center and create a focus areas of research which would be beneficial to national cancer care plan and also fill	<p>We assume that for comparison, our research for comparison will be limited to:</p> <ul style="list-style-type: none"> • Top 5 research laboratories among 41 centers from USA's National Cancer Institute such as FNLCR, Stanford Cancer Institute (SCI), Purdue University Centre for Cancer Research, David H. Koch Institute for Integrative Cancer Research at MIT, Tisch Cancer Institute • Top 5 among 14 societies 	<p>Environmental Scan: The Consultants are expected to carry out a Desk review of the entire cancer research scenario in India and South Asia in comparison to some of the best well established cancer research institution in developed nations such as USA and in Europe.</p> <p>The expected outcome of this part of the mandate is to conceptualize the configuration of proposed center and create a focus areas of research which would be beneficial to national cancer care plan and also fill up gaps in cancer research capability in south Asian region. Minimum top 3 cancer research center of India,</p>

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		up gaps in cancer research capability in south Asian region.	<p>affiliated by the European Association of Cancer Research (EACR) such as AEK, BACR, ISCR, HDIR and DSCF</p> <p>Please confirm if our understanding is correct.</p>	and top 5 centers of World in comparison to south Asian cancer research scenario.
44	<p>ANNEXURE-I</p> <p>TERMS OF REFERENCE (ToR)</p> <p>5. Detailed Scope of Work</p>	<p>(c) Mapping of possible collaborative partnership and synergies with various institutions in India while cancer research in India is fragmented and largely limited to clinical research a number of laboratories under CSIR/ICMR, department of Biotechnology, NIPERS IITs AIIMS etc. have pool of scientists and research professionals involved in fundamental research work. A review of these institutions with physical interaction with the management of theses institution will be done by consultant team to understand and evolve possible areas of synergy and collaboration. Scientists involved in research work can also be drawn on deputation to proposed SACRC for specific projects and assignments. As such due emphasis should be given to explore the areas of collaboration and suggest means of engagement between proposed SACRC and the institutions mentioned above.</p>	<p>We assume that review with CSIR will be limited to 'Centre for Cellular and Molecular Biology (CCMB)' and review with ICMR will be limited to 'National Institute of Cancer Prevention and Research (NICPR)'. Please confirm if our assumption is correct.</p>	<p>Much broader study is advisable including international centers.</p>

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45	ANNEXURE-I TERMS OF REFERENCE (ToR) 5. Detailed Scope of Work	Project Cost: Overall Capital cost of project in terms of Building, capital equipment, campus infrastructure, medical and scientific equipment for start-up phase (Hospitals as well as research wing) shall be worked out with 90% accuracy.	We believe that at the DPR level, the costing will be done on Conceptual Plan where in the detailed BOQ is not available therefore reaching to a 90% accuracy level would be a challenge. Normally, 90% accuracy can be achieved at tender and drawing stage.	We are interested in broad costing with reasonable accuracy
46	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Position : Subject matter expert (International) Qualification : Medical Doctor with PG degree involved in cancer research in university such as Harvard, Sloan Kettering/ John Hopkins Experience : Minimum ten years active work in cancer research in institution of repute. Should be able to guide on focus areas of research for the center Remarks : Part time	We request you that National Health Service (NHS) Expert from the United Kingdom with similar experiences may please be considered for technical evaluation.	Position : Subject matter expert (International) Qualification : Medical Doctor with PG degree involved in cancer research in university such as Harvard, Sloan Kettering/ John Hopkins. Experience : Minimum ten years active work in cancer research in institution of repute. Should be able to guide on focus areas of research for the center Remarks : Part time National Health Service (NHS) Expert from the United Kingdom shall also be considered.
47	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Position : Subject matter expert (International) Qualification : Medical Doctor with PG degree involved in cancer research in university such as Harvard, Sloan Kettering/ John Hopkins Experience : Minimum ten years active work in cancer research in institution of repute. Should be able to guide on focus areas of research	We request you to kindly consider Medical Doctor with PG degree in cancer research or experience of oncology internationally	Position : Subject matter expert (International) Qualification : Medical Doctor with PG degree involved in cancer research in university such as Harvard, Sloan Kettering/ John Hopkins or any other equivalent international institute of repute. Experience : Minimum ten years active work in cancer research in institution of repute. Should be able to guide on focus areas of research for the center Remarks : Part time

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		for the center Remarks : Part time		
48	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Position: Team leader Qualification: MBA from IIM or equivalent institution of repute Experience: 15 years experience in management consulting, should have led at least five large size infrastructure projects team and has hands on practical experience of project evaluation in past as team member	Amendment: Team Leader, Masters in any discipline from IIM or any institution of repute, with 12 to 15 years of experience, Justification: Large component of the project is setting up of infrastructure. Infrastructure experts usually have Masters degree in project management, infrastructure management etc. Also, the scope of work is mainly DPR preparation and team leader shall act as the interphase with clients for information sharing, progress and related issues. Therefore, he will be working out of client as well as office location.	Position: Team leader Qualification: MBA or higher degree/masters from IIM or equivalent institution of repute Experience: 15 years experience in management consulting, should have led at least five large size infrastructure projects team and has hands on practical experience of project evaluation in past as team member
49	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Position: Team leader Qualification: MBA from IIM or equivalent institution of repute Experience: 15 years experience in management consulting, should have led at least five large size infrastructure projects team and has hands on practical experience of project evaluation in past as team member	Request you to also consider other higher degree like PhD from IIM or equivalent institution of repute	Position: Team leader Qualification: MBA or higher degree/masters from IIM or equivalent institution of repute Experience: 15 years experience in management consulting, should have led at least five large size infrastructure projects team and has hands on practical experience of project evaluation in past as team member

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50	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Position: Public Financial Expert Experience: Should have ten years experience in project financing and public financing with at least two assignments in healthcare Remarks: Full Time	Amendment: Public Financial Expert, should have seven years of experience, Justification: The major responsibility of Financial Expert to prepare a financial model. A candidate with 7 years experience can prepare the financial model.	Finance is a very critical aspect any dilution of criteria will affect the project outcome hence no change in experience. Remarks: Part time
51	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Position: Hospital Planner Qualification: MHA/MD (Hospital Adm) from MCI recognized institution	Amendment: Hospital Planner, Masters in Hospital Administration/management from renowned institute approved under AICTE, Justification: Degree in Hospital Administration from renowned institute are approved under AICTE. Therefore, AICTE recognized courses may also be considered	No change
52	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Position: Subject matter expert (National) Qualification: Post Graduate degree Medical Doctor in Oncology Experience: Should have been or currently faculty with more than 20 years experience in Oncology in institution of repute in India.	Amendment: Subject matter expert(National), Post Graduate degree Medical Doctor in Oncology, should have been or currently faculty with more than 10 years' experience Justification: Since, the project is mainly preparation of DPR, Post Graduate Degree with 10 years experience will be able to efficiently provide the inputs required for the DPR	Position: Subject matter expert (National) Qualification: Post Graduate degree Medical Doctor in Oncology Experience: Should have been or currently faculty with more than 10 years experience(after acquiring Post Doctoral or equivalent qualification) in Oncology in institution of repute in India.

Sr. No.	Clause No/ Query Ref	Clause as per RFP	Query	Clarification/Amendment
53	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Position: Subject matter expert (National) Qualification: Post Graduate degree Medical Doctor in Oncology Experience: Should have been or currently faculty with more than 20 years experience in Oncology in institution of repute in India.	We request you to kindly modify this as following as this criteria is very stringent Subject matter expert (National)Post Graduate degree Medical Doctor in Oncology Should have been or currently faculty with more than 10 years experience in healthcare including Oncology in institution of repute in India	Position: Subject matter expert (National) Qualification: Post Graduate degree Medical Doctor in Oncology Experience: Should have been or currently faculty with more than 10 years experience(after acquiring Post Doctoral or equivalent qualification) in Oncology in institution of repute in India.
54	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Position: Human resource Expert Qualification: Post Graduate Degree/MBA Experience: At least 20 years in Human resource planning and management and minimum 10 years in healthcare industry at senior level	Amendment: Human resource Expert Post Graduate Degree/MBA, at least 10 years in Human resource planning and management and minimum 5 years in healthcare industry at senior level Justification: Since, the project is mainly preparation of DPR which include manpower, job chart etc., the HR with 10 years of experience will be able to efficiently provide the inputs required for the DPR	Position: Human resource Expert Qualification: Post Graduate Degree/MBA Experience: At least 10 years in Human resource planning and management and minimum 10 years in healthcare industry at senior level
55	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Position: Human resource Expert Qualification: Post Graduate Degree/MBA Experience: At least 20 years in Human resource planning and management and minimum 10 years in healthcare industry at senior level	We request you to kindly modify the criteria as follows: At least 10 years in Human resource planning and management with experience in healthcare industry	Position: Human resource Expert Qualification: Post Graduate Degree/MBA Experience: At least 10 years in Human resource planning and management and minimum 10 years in healthcare industry at senior level

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56	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Position: Government service expert (NE) & Deputy team leader Qualification: MBA Experience: Overall 10 years experience in Govt. sector out of which should have five years' experience of working in NE and at least has worked in Government assignment in at least three states including Assam	We request you to kindly modify the criteria as follows: Overall 10 years' experience in Govt. sector out of which should have five years' experience of working in NE	Position: Government service expert (NE) & Deputy team leader Qualification: MBA Experience: Overall 10 years experience in Govt. sector out of which should have five years' experience of working in NE Or Experience: Overall 10 years experience in Govt. sector. He should have worked on at least 3 assignments in NE
57	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Remarks: For every expert it was mentioned for Parttime/Full time	We understand that Part time /Full-time includes the field days and home days of the expert which we need to mention in the technical proposal. Or Fulltime means the experts need to be stationed at project site and parttime means the experts need to be stationed partially at project site? Please clarify?	Yes, Full time means the expert resource dedicated to the project for its entire duration. Part time means expert means they shall deliver their part of duties as per requirement of the projects and can continue with other assignments as well. Out of three full time expert the Deputy team leader and hospital planner shall be available at Guwahati during entire period of project(Till final report submission).
58	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Remarks: For every expert it was mentioned for Parttime/Full time	We request you to kindly consider all experts to work remotely (part time) on the project considering defined scope of work for the assignment	Yes, Full time means the expert resource dedicated to the project for its entire duration. Part time means expert means they shall deliver their part of duties as per requirement of the projects and can continue with other assignments as well. Out of three full time expert the Deputy team leader and hospital planner shall be available at Guwahati during

Sr. No.	Clause No/ Query Ref	Clause as per RFP	Query	Clarification/Amendment
				entire period of project(Till final report submission).
59	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Position: Architect and Town Planning Expert Qualification: B Arch Experience: Should have 10 years experience in building design. At least five projects as principal architect for hospitals more than 200 beds. Should have experience of campus design for any project though healthcare project desirable	We request you to kindly modify the criteria as follows: Should have 10 years' experience in building design. At least five projects as principal architect for hospitals more than 100 beds. Should have experience of campus design for any project though healthcare project desirable	No change
60	ANNEXURE-I 6. Requirement of Key Professionals Expected requirement of Key professionals and kind of expertise with the agency:	Full time	With reference to the point above, we request the following clarifications. We request you to please clarify the remark "Full time" for 4 key professionals. Are these resources expected to be based out of Guwahati for the project duration? b. As this is a DPR stage and in person activities will be limited to site visits and meetings, we understand the physical availability of key professionals in Guwahati may not be required while they are engaged full time on this project. Please clarify. c. Further, if full time availability in Guwahati is required, will the ACCF provide the office space	Office space Need to be manage by Agency. ACCF will not provide space for the same. Only two members need to be full time available in Guwahati during assignment period. 1. Government service expert (NE) & Deputy team leader 2. Hospital Planner

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			for the key professionals to work?	
61	ANNEXURE-I 7. Schedule of deliveries and period of performance	Four months from the date of commencement	The timeline indicated in the Schedule of Delivery is challenging. As per our understanding 3-4 months period is required to collect the data, site visits etc. In view of that time period required to complete assignment shall be suitable increase to 6 months.	Five months from the date of commencement. ACCF reserves the right to extend the timelines, if found reasonable.
62	Duration of Assignment Pg No.3	Four months from the date of commencement	8. Duration of the project: Given the scope of work, we suggest increasing the duration to 6 months.	Five months from the date of commencement. ACCF reserves the right to extend the timelines, if found reasonable.
63	ANNEXURE-I TERMS OF REFERENCE (ToR) 4. Broad Objective of assignment	(e) Conceptual plan of the center : Conceptual framework and plan in terms of building & infrastructure which includes various facilities, attached hospital design and campus planning;	Generally environmental scan and mapping needs 2-3 months to conclude and preparation of conceptual plan of the centre would take further 2-3 months. Our request you to kindly increase the timeline for submission of final deliverable by 2 months.	Five months from the date of commencement. ACCF reserves the right to extend the timelines, if found reasonable.
64	FORMAT – 3 S.No 1.2	Experience in carrying out Similar assignments in Public sector.	We request you to kindly state difference between Government and Public sector for inclusion of projects under both the categories. Further, we request you to also consider private sector experience of similar nature.	Any projects 100% funded and governed by state or central govt shall be considered under Government project. Any project funded by Public sector undertaking will be considered under PSU head experience. Format 3 point no 1.1 and 1.2 are combined

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				now and govt/PSU experience shall be considered together.
65	FORMAT – 1 PROPOSAL APPLICATON Point No.4	Format-4. Part - A List of last successfully completed (3) Government consultancies which is more than Rs. 250 lakhs	We understand that there is no scoring attached for the government projects and we assume that format-1 is just for the information only. Please confirm if our understanding is correct.	Format-4. Part - A List of last successfully completed (3) Government consultancies which is more than Rs. 250 lakhs
66	FORMAT – 4	Format-4. Part - A List of last successfully completed (3) Government consultancies which is more than Rs. 250 lakhs	Request you to kindly clarify if format – 4 is for evaluation of projects or meeting the minimum eligibility criteria. The criteria mentioned under format 4 is different from the eligibility criteria mentioned on page 5 (7.5) and technical scoring criteria mentioned on page 8 (vi. A1).	Format-4. Part - A List of last successfully completed (3) Government consultancies which is more than Rs. 250 lakhs - These line shall be considered as deleted. However bidder need to give details in format 4 as per table and bid shall be evaluated as per eligibility criteria.
67	General	-	In order to prepare more tailored and competitive bid, we request you to provide us 5 extra working days.	Minimum 10 days shall be provided post major amendment.
68	7. QUALIFICATION CRITERIA: Sr.No.2	Lead firm should be in the business of providing similar consultancy services for at least 10 years as on 31/3/2022. Supporting Compliance document :Certificate by Company Secretary of the Bidder's organization	We request you to kindly consider Certificate from the Authorized Signatory of the Bidder's organization as a supporting compliance document, considering EY is a Limited Liability Partnership firm.	Lead firm should be in the business of providing similar consultancy services for at least 10 years as on 31/3/2022. Supporting Compliance document :Certificate by Company Secretary of the Bidder's organization or from director/Partner or from Practicing CA.

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69	-	-	New Clause: We request you to kindly add following clause “The Consultant may terminate this Agreement, or any particular Services, immediately upon written notice to the Nodal Authority if the Consultant reasonably determines that it can no longer provide the Services in accordance with applicable law”	No change. Based on situation decision will be taken. Task not as per applicable law shall not be assigned.
70	-	-	There is no liability clause under this RFP, we request you to kindly include following: The liability of the Consultant under this Project shall be limited to value of the contract signed (to the extent of payment made to the Bidder) with the Nodal Authority for this project work for direct loss due to negligence.	New Clause: Liability: The liability of the Consultant under this Project shall be limited to value of the contract signed (to the extent of payment made to the Bidder) with the Nodal Authority for this project work for direct/indirect loss due to negligence.
71	-	-	We request Authority to kindly share the project location and size (Acre of land parcel) earmarked for the project site.	33 Acre(100 Bigha) land has been allocated at village Numalijalah, Mouza silasinduri ghopa, North Guwahati (govt. dag no: 151, 152,154, 365).
72	-	-	What is the current stage of the proposed project	Land has been ear marked and assigned.
73	-	-	We understand that the overall 400 bedded hospital is being envisioned along with research centre, kindly confirm	Confirmed

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74	-	-	Operating model Five years financial model for the project: - We request Authority to kindly clarify whether this facility would be providing treatment to patients at market rate / subsidized rate or free of cost. For developing financial model, would Authority provide inputs related to source of revenue / Treatment charges etc?	Treatment shall be provided to the patients at subsidized rates that are equivalent to the CGHS / AAAY / Govt approved rates.
75	-	-	We request Authority to kindly reimburse the travel cost on actual basis outside Assam as the scope requires extensive travel to various locations to conduct meetings with various stakeholders including health departments of NE states etc.	This is output based lumpsum cost quote assignment, no separate reimbursement shall be provided. Bidder need to plan and quote rates including every cost.

Rest of tender terms and conditions remain same.

-Sd-
Tender Inviting Authority